

Table Descriptions: Builders Trend Report

Overview: The Builders Trend Report provides an **in depth analysis of the new single family construction market** of a county. Builder market share and subdivision sales and permitting information are provided. The report shows current market activity and compares the current month to the same month of the previous year, the previous month, and to year-to-date. The tables describe the current status and direction of trends in the new single family home market.

Real Estate Market Analysis

T90/T91 provide an analysis of the number and dollar volume of total real estate transactions (T90) and total residential real estate transactions (T91) with the total number and dollar volume of mortgages associated with these transactions. This information is used to determine the overall level of current real estate activity compared to the previous year.

T9P provides an analysis of the single family housing market. It shows the number of sales, dollar volume of sales, and the **average and median sales prices** of new single family homes, presold homes, and existing single family homes.

Builder Market Share by Number and Dollar Volume of Sales

T18RP shows the total number of new single family sales by builder for the current month, the same month of the previous year, the previous month, and year-to-date with **builder market share by number of new single family sales.**

T19RP shows the total dollar volume of new single family sales by builder for the current month, the same month of the previous year, the previous month, and year-to-date with **builder market share by dollar volume of new single family sales.**

TA18R shows the number, dollar volume, and market share of new single family home sales by builder, ranked by total number of sales year-to-date.

TA19R shows the dollar volume, number, and market share of new single family home sales by builder, ranked by total dollar volume of sales year-to-date.

Number and Dollar Volume of Sales by Subdivision

T27RP shows the **total number of new single family home sales by subdivision** for the current month, the same month of the previous year, the previous month, and year-to-date totals along with the market share percentage breakdown by subdivision.

T28RP shows the **total dollar volume of new single family home sales by subdivision** for the current month, the same month of the previous year, the previous year, and year-to-date totals along with the market share percentage breakdown by subdivision.

Detached Single Family Building Permits by Builder and Subdivision

T86R shows the **number of building permits issued by builder ranked by total dollar amount**. It also includes the average permit value by builder for each permit type and combined total.

T88R shows the **number of building permits issued by subdivision ranked by total dollar volume**. It also includes the average permit value by subdivision for each permit type and combined total.

New Presold Homes by Builder and Subdivision

T96P shows the **total number of presold new home sales by builder** with a breakdown of units by subdivision location and average value. The analysis is based on only new presold home sales.

T97P shows the **total number of presold new home sales by subdivision** with a breakdown of units by builder and average value. The analysis is based on only new presold home sales.

Spec and Presold Home Sales by Price Range

T98R shows the **sales volume of spec single family homes by price range** for each month and year-to-date for the current year and the previous year. Each price range shows the number and percentage of the total. The analysis is based on only new single family spec home sales.

T98P shows the **sales volume of presold single family homes by price range** for each month and year-to-date for the current year and the previous year. Each price range shows the number and percentage of the total. The analysis is based on only new presold single family home sales.

Graphs

Number of Transactions by Builder by Month for New Single Family

Dollar Value of Transactions by Builder by Month for New Single Family

Number of Transactions by Builder by Year-to-date for New Single Family

Dollar Value of Transactions by Builder by Year-to-date for New Single Family

Number of Transactions by Subdivision by for New Single Family

Dollar Value of Transactions by Subdivision by for New Single Family

Number of Transactions by Subdivision by Year-to-date for New Single Family

Dollar Value of Transactions by Subdivision by Year-to-date for New Single Family