

## **Commercial Real Estate Sales Report**

### **Market Activity Reports**

The Commercial Real Estate Sales Report is a printed report that contains detailed information on every non-residential real estate transaction that takes place in a county. This report provides essential information for preparing commercial CMA's that include all pertinent sales and information not available with MLS systems.

### **Types of Sales Transaction in Commercial Real Estate Sales Report**

- Improved Commercial & Industrial Sales
- Vacant Commercial & Industrial Sales
- Multi-family (less than 10 units)
- Multi-family (10 or more units)
- Other Vacant Land (agricultural, timber, etc.)
- Institutional & Government Sales
- Rights-of-Way and Easements
- All Non-Residential Sales

### **Features of Commercial Real Estate Sales Report**

- Detailed legal description and extensive sales history information
- Shows closing attorney name (when shown on deed) and shows recorded mortgages
- Size of the parent parcel and describes the "new" parcel in cut-out transactions

### **Commercial Real Estate Sales Report Information Sources**

- Recorded Deeds (County Courthouse)
- Recorded Mortgages (County Courthouse)
- Property Tax Roll (State D.O.R.)
- Master Appraisal File (County Property Appraiser)
- Property Tax and "911" Address Information
- MMTinfo Proprietary Sources

### **Market Activity Reports:**

- Real Estate Sales Report
- New Single Family Homes Sales Report
- Single Family Sales Report
- Lots with Construction Loans Sales Report
- Lot and Land Sales Report
- Commercial Lot and Vacant Land Sales Report
- Commercial Real Estate Sales Report
- Residential Real Estate Sales Report

- Vacant Residential Lot Sales Report
- Condominium and Town Home Sales Report
- Foreclosure Sales Report
- Vacant Land Sales Report